

Job Title: "<u>A-TEAM"</u> Relationship Manager

Location: Secret Country Estate, Near Royston, Herts

If you feel you have been sent to prison with your current employer for a crime you didn't commit, then maybe you need to call the... "A-TEAM".

OUR MISSION

"Leading the compliance process through knowledge and service excellence to support the construction industry to deliver sustainable and high performing homes."

ROLE SUMMARY

Want to be part of the "**A-TEAM**"? We are the UK Industry-Leading Compliance Company, and we can PROVE it with our 5 Star Google Reviews. "*I like it when a plan comes together.*"

The "A-TEAM" needs a new recruit. Looking for ambitious individuals who would like to develop and grow within our small family-friendly business. Previous experience within a similar role would be advantageous, but not essential. Our core values are key to our success: Attitude we can't teach skills we can:

Trust - Accountability - Passion - knowledge - A-Teamwork

You will receive our **Secret**-award-winning training and support throughout your career.

Expectations: You'll work alongside the elite to manage your clients and support the engineers based onsite.

We promote an entrepreneurial environment with a set of roles and responsibilities to match:

- A Maintaining and developing relationships with existing clients, phone calls and emails.
- Sending proposals & giving general advice.
- 🔺 Ensure our "A-TEAM" 5 STAR 公 公 公 公 公 customer service rating is maintained
- Upkeep our secret purpose-built software with contact quote job information; clean and concise.
- A Providing admin support to other members of the "A-TEAM" when on a mission.
- Fun is one of the responsibilities. Tough job, I know...

We are committed to giving you all the tools and support needed to meet expectations and continue your career.

Units 3 & 4 The Cokenach Estate, Barkway, Royston, Herts SG8 8DL | T: 01763 268 685



What you'll need to become part of the "A-TEAM"

- A Let's start with the basics; a great attitude. We like people who turn can't to CAN.
- A Innovative and ambitious. We love people who bring ideas and ambition to the A-TABLE
- A The ability and want to learn (knowledge is power)
- A Passionate about meeting expectations.
- A Hardworking with a positive mindset. We have no negativity at "A-TEAM" HQ
- FUN, you have to have Fun during working hours.
- A Teamwork makes the Dreamwork

What you get in return, IF being one of the "A-TEAM" and working for the UK industry leaders in sustainability and compliance isn't ENOUGH:

- Comprehensive, exciting training programme covering all aspects of the job. Bring a good attitude, and we will teach you the rest; fear NOT.
- Social events. Yes, we are social animals. Special training at the local pub or our super summer social separates the men from the boys.
- ▲ Refer an "A-TEAM" recruit and on successful probation receive £1,000
- A Charitable events. The "A-TEAM" always gives back to the people in need.
- X3 salary <u>uncapped</u> commission/bonus structure if you'd like to progress from Administration to a fully-fledged SALES mastermind
- Bounty payments. Monthly monetary payments £££
- A Chance to voice your opinion with our regular secret "A-TEAM" meetups.
- A Personal progression road map. Let's work together to bring ideas into reality
- Training, we will be happy to accommodate any form of training to better you as a person. Bring your game plan, and we will assist in your path to success.
- ▲ We promote mistakes. Mistakes are how we learn and recover quickly. Let's go again.
- ▲ Is that not enough ... Is that not ENOUGH?? We will be happy to listen to your thoughts, only when you become one of the special recruits who pass the "A-TEAM" selection.

Interviews will be carried out by phone, so no identity is compromised. If successful, it will be followed by a face-face informal conversation. Who wouldn't want to meet the "A-TEAM"?

We have a different approach to most organisations, if you haven't already noticed, so if you want to escape from your monotonous, unentertaining, none progression, dead-end job and think you've got what it takes to join the "A-TEAM", please get in touch...

Email your CV or questions to: <u>hireme@atspaceltd.co.uk</u>; we will be happy to fire you back with answers to your questions or book you in for a conversation with our A-Player.

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